

Dear reader,

By way of introduction, we are members of the Innovation Unit Team at Boehringer Ingelheim (BI). In collaboration with LISAvienna, we run an initiative called BI Office Hours, which aims at tightening our interactions with the regional BioMedical community.

BI Office Hours offers life science companies and entrepreneurs individual attention in an informal 'office hours' atmosphere. Designed as a consultative 'round table' meeting, this pioneering mentoring initiative 'lifts the lid' on how a big pharma company works and it provides access to expertise, an industry perspective and feedback to emerging life-science businesses.

While deliberately not being a partnering meeting, BI Office Hours gives you direct access to BI's management and know-how (science and business) to find out what are the critical factors a pharma partner is looking for in terms of, for example, therapeutic concept validation, 'key' experiments, therapeutic modalities (small molecules, antibodies, others), animal models, patient selection biomarkers, clinical development, landscape positioning, and reimbursement considerations. For more information, please see our [website](#).

We would like to invite you to apply for the next BI Office Hours to be held online on **May 11<sup>th</sup> 2021, 09:00 - 17:00**. In preparation for our discussion please kindly provide the BI Team with:

- An executive summary and/or,
- A short presentation (no more than 10 slides) outlining your technology, main features, problems it solves and any supportive scientific data
- Please include 5 key questions you would like to have answered during our brainstorming session

**All information submitted must be non-confidential** and provided **four weeks in advance** of the event. We meet with only 5 companies in a day, with the intent of having a one-on-one informal conversation. Since starting this program in 2015, Boehringer Ingelheim has coached >250 companies (in Boston, San Diego, UK and Vienna), all with very positive feedback.

Please let us know if you are interested in participating, we will be happy to meet you.

With our best regards,

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