



## Registration options for BIO-Europe Spring 2025

3 days in-person and 2 days virtually Milan, Italy, March 17-19, 2025 Digital Partnering, March 25-26, 2025

On behalf of Life Science Austria, LISAvienna is organizing a joint **Austrian booth at BIO-Europe Spring 2025.** And we are providing Austria's life science community with **discounted LISA registration packages**. The number of discounted LISA packages is limited. Check the options below to select your package, first come, first served! The umbrella brand LISA – Life Science Austria unites the internationalization efforts of the following Austrian life science clusters: ecoplus, Medical Technology Cluster, LISAvienna, Human.technology Styria, Innovation Salzburg, and the Cluster Life Sciences of Standortagentur Tirol.

Register with us and not only benefit from all the features covered by standard all-access passes listed at <a href="https://informaconnect.com/bioeurope-spring/">https://informaconnect.com/bioeurope-spring/</a> but also use the <a href="https://informaconnect.com/bioeurope-spring/">LISA booth</a> actively to:

- create additional visibility for your company: **your logo on display** at the LISA booth\*)
- use the LISA booth as a meeting place: **coffee** will be served to you and your clients
- **charging station** for your mobile phone or laptop at the LISA booth.

Information on presentation options are available here: <a href="https://informaconnect.com/bioeurope-spring/presentation-information/">https://informaconnect.com/bioeurope-spring/presentation-information/</a> Apply for a company presentation until 20.01.2025. Selected companies must pay an additional fee directly to the conference organizers, separate from your LISA registration.

Partnering opens on February 3, 2025. Mark your calendar to prepare your profile well in advance!

\*) Please provide us with your organization's **logo for the LISA booth** when submitting your registration form. We can only include your logo if we receive a suitable file (high res., CMYK, eps, jpg) **until 10.02.2025**.

## Option 1: All-access general registration

- Access to the partneringONE event platform starting a few weeks prior to the event. Your profile will also be visible on partneringONE plus and you will be able to receive messages from potential partners yearround.
- Instant scheduling of your accepted partnering meetings. Each scheduled meeting will be assigned to a meeting location on site.
- Publication of your company and personal profiles on partneringONE®.
- Submission of up to 150 requests per company for one-to-one meetings during the conference.
- Access to all live and pre-recorded panel discussions and fireside chats with global thought-leaders of the industry.
- Access to leading innovators from academia, start-up and scale up biotech companies who will be show-casing their technology in pre-recorded company pitches. These will start coming available 4 weeks prior to the event allowing you to preview potential partners.
- Breakfast, lunch, snacks, coffee and other non-alcoholic beverages at the venue.
- Limited number of LISA early bird packages available until 29.01.2025:
   € 2,695 (excl. VAT) per participant instead of € 2,895 (excl. VAT)
- → After the LISA early bird packages are used up, and until 26.02.2025: Limited number of LISA regular discount packages: € 2,895 (excl. VAT) per participant instead of € 3,095 (excl. VAT)
- → After the regular LISA packages are used up, and until 12.03.2025: Limited number of LISA last minute packages: € 3,195 (excl. VAT) per participant instead of € 3,395 (excl. VAT)

Fill in the LISA registration form and select "All-access general registration".

### Option 2: Special offer Pre-revenue Biotech & ACA

Only available for Pre-revenue Biotech and Pharma companies, Academic and Tech Transfer Companies/Institutions.

Special offer 2+3: This offer is only available until 29.01.2025:

1 Paying All-Access Registration + 1 Complimentary All-Access Registration + 3 Complimentary Digital Passes

→ Limited number of LISA early bird discount packages available until 29.01.2025: € 2,695 (excl. VAT) instead of € 2,895 (excl. VAT)

Special offer 1+4: This offer will be valid from 30.01.2025

1 Paying All-Access Registration + 4 Complimentary Digital Passes

- → Limited number of LISA discount packages available until 26.02.2025: € 2,895 (excl. VAT) instead of € 3,095 (excl. VAT)
- → Limited number of LISA discount packages available until 12.03.2025: € 3,195 (excl. VAT) instead of € 3,395 (excl. VAT)

Delegates must be part of the same organization and e-mail addresses must match the company/institution domain stated when registering. For all-access passes the same conditions apply as summarized for option 1.

In order to qualify for this pass, the following criteria must be met:

- All financing stages, including IPO but pre-revenue
- Developing therapeutics or diagnostics for which the young company owns the intellectual property; **OR** owning the IP for a platform technology used for drug design or discovery
- OR researcher at a university, hospital, research institute, or government entity

Fill in the LISA registration form on the next page and select "Special offer Pre-revenue Biotech & ACA" to register the first paying delegate. Please provide us with your organization's logo (high res., CMYK, e.g. eps, jpg) for the LISA booth when submitting your registration form.

If your organization qualifies for this pass, you will be notified by the **EBD Customer Relations** team with **instructions on how to register the up to four additional representatives**. Please look out for the respective e-mails sent directly by the conference organizers!

## **Opportunity for young innovators**

Young companies can benefit from highly discounted registration fees and are invited to use the Austrian joint booth in Milan at no additional cost.

Apply for the young innovator opportunity and fill in the respective questionnaire: https://app.smartsheet.com/b/form/9204d31794a946b888b38f0c6a3faab7

To qualify for this reduced rate, Young Innovator companies must meet the following criteria:

- Pre-revenue
- 3 years old or younger
- 10 or fewer employees
- Developing therapeutics or diagnostics for which the young company owns the intellectual property; or owing the IP for a platform technology used for drug design or discovery

#### Rates and deadlines:

- → Apply until 31.01.2025: € 795 (excl. VAT)
- **→ Apply until 28.02.2025: € 995** (excl. VAT)
- **→** Apply until 14.03.2025: € 1,195 (excl. VAT)

The conference organizers will vet your request and you will be notified of the decision within five working days after submission of your request. If you qualify for this offer, you will receive confirmation and a **VIP code to register at the discounted rate directly with the conference organizers**. You don't have to fill in the LISA form.

## Besides, there is the opportunity to apply to pitch at the Startup Spotlight:

https://informaconnect.com/bioeurope-spring/startup-spotlight/

#### To qualify for this option, you must meet the following criteria:

- Company created in the past three years, or innovation incubated within a company for a maximum of three years
- Developing new therapeutic solutions, technology and digital platforms
- Aggregate funding of €10 million or less
- Company with less than 20 employees

#### Pitch fee:

→ Apply until 20.01.2025: € 195 (excl. VAT)

Limited slots are available. We encourage you to apply as soon as possible. A panel of industry experts will evaluate the applications. You will be notified about the outcome of your application by **04.02.2025**. If selected to present, you will receive additional steps to claim your **complimentary BIO-Europe Spring registration** and submit payment to secure your presentation slot.

After you have successfully registered as a young innovator or have been selected for a Start-up Spotlight presentation, please contact LISAvienna at office@lisavienna.at with the corresponding confirmation and a logo (high res., CMYK, eps, jpg) for the LISA booth. Please note that we can only include your logo in the joint booth if we receive a suitable file until 10.02.2025.

# Registration form for BIO-Europe Spring 2025

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Cancellation details: If you cancel your registration 57 days or more before the event an administration charge equiv-

We accept the delegate terms and conditions published by the conference organizer: Informa <a href="https://informaconnect.com/bioeurope-spring/terms-and-conditions/">https://informaconnect.com/bioeurope-spring/terms-and-conditions/</a>

	es at a later date or if you fail to attend. You i	at the full amount of your fee remains payable if might however transfer your registration to a col-
All-acces	s general registration	Special offer pre-revenue Biotech & ACA  2+3 only until 29.01.2025   thereafter: 1+4  Only available for pre-revenue biotech and pharma
Contact details to b	e used for billing:	companies, academia and tech transfer
Organization name		
Address		
Post code City		
VAT number		
E-Mail e-invoice		
Contact details to	be used for the partnering conference	<b>:</b> :
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Organization name –	Representative 1	Representative 2  (optional, for general access passes only):
Organization name –	Representative 1  • Pre-revenue biotech and pharma companies, academia and tech transfer only register their	Representative 2  (optional, for general access passes only):  Extra registration fee applies.
Organization name –	<ul> <li>Pre-revenue biotech and pharma companies, academia and tech transfer only register their first paying delegate with us.</li> </ul>	<ul> <li>(optional, for general access passes only):</li> <li>Extra registration fee applies.</li> <li>E-Mail address must not be the same as the one</li> </ul>
Organization name _	Pre-revenue biotech and pharma companies, academia and tech transfer only register their	(optional, for general access passes only):  Extra registration fee applies.
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